

Wanted - Commercial Executive for CSLE, Otayo Ltée and Deals.mu

Join our dynamic and ever-growing team as a Commercial Executive with Ciné Sous Les Étoiles, Otayo and Deals.mu

Ciné Sous Les Étoiles, the first of its kind in Mauritius. We offer unique open air and outdoor cinema experiences. The launch in September 2018 has been met with enormous success and since then, we have continued shooting for stars!

Founded in 2004, **Otayo** has established itself as the go-to platform for tickets to the hottest shows and events in Mauritius. From concerts and music festivals to sports events, theater productions, and business conferences, we've proudly catered to over 1000 successful events in our 17-year history. Otayo makes it effortless for fans of live entertainment to find and buy tickets for the most talked-about events.

Deals.mu is the preferred platform for Mauritians when it comes to offering the best discounts, deals and packages. We have over 500 different deals from Hotel Overnight Packages, Leisure Activities, Day Packages, Spa and Beauty Treatments and many more.

Position Requirements:

- Academics: SC/HSC, Diploma, Bachelor's Degree would be an advantage, or any certificate in Business, Marketing, or a related field.
- Experience: Previous experience in sales or basic knowledge of sales activities such as understanding of business concepts, engaging with customers and sales process

Salary:

- Basic Salary of Rs 20,000 - Rs 30,000 (Negotiable as per experience and potential skills)

Skills and persona:

- Experience in Sales, Contracts and Negotiations
- Competency in Barter Exchange Agreements
- Fluent in English & French
- Fast learner and quick thinker
- Self-motivated and goal-oriented, desire to deliver result
- Good communication skills to interact and communicate concepts with the team and management

Main Duties and Responsibilities:

- Research and recommend prospects for new business opportunities
- Establishing new business
- Build and maintain relationships with clients and prospects and maintain professional networks
- Negotiating contracts and packages
- Aiming to achieve monthly or annual targets.
- Any other Sales related tasks as requested by the Management.
- Drive sales through cold calling, networking, and social media.
- Generate reports with sales and financial data.
- Provide ongoing support to B2B, B2C, advertiser, and sponsor clients.

What we offer:

- High salary with big bonus as per performance and sales volume .
- Ideal, modern and friendly working environment
- Opportunity for you to be mentored, learn and grow within the company.
- Discounts on all our Platforms.

Suitable Candidates - Apply now!

If you think you have the following skills and fit the criteria, send your candidacy to abzglobalrecruitment@gmail.com or apply directly on our career page (<https://abzgroup.info/careers.html>).

We look forward to meeting prospective candidates who will fit in this position and grow within the company!